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Date: November 22, 2013

To: All Unarco Customers

Re: November 2013 Steel Pricing Announcement

Total Pages (Incl. Cover): 1

We are adjusting our steel surcharges to reflect current changes in the steel markets.

Effective immediately steel surcharges for all quotes shipping within the published lead times will be as follows:

Roll Formed Product Lines	\$0.14/lbs
Structural Product Lines	\$0.10/lbs
RhinoTrac / RhinoDeck	\$0.12/lbs
Cantilever Rack	\$0.16/lbs

We post current weekly steel market averages on our web site at

<u>http://www.unarcorack.com/steel-average.html</u>. Please review this web site frequently to keep up to date on current steel market trends. In addition, other articles relating to various metal market conditions and forecasts are also posted on our web site.

Regards,

Paul Neal Vice President, Sales